



## **Christopher D. Long**

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Chris Long has over 35 years of experience in private practice conducting complex and multi-faceted real estate transactions. His representation includes developers of commercial properties, such as office buildings, retail stores and industrial parks, as well as residential developers who deal with condominiums, subdivisions and undeveloped land. Mr. Long works in all aspects of real estate encompassing office, retail and industrial leasing, strategic planning, acquisition of property, arrangement and negotiation of financing, zoning and like-kind exchanges.

In addition to his real estate practice, Mr. Long represents commercial and real estate lending institutions and is involved with business organization planning, including the formation of limited liability companies.

### **Education**

- J.D., *summa cum laude*, Indiana University Robert H. McKinney School of Law, Indianapolis, Indiana, 1983 Moot Court Society; Indiana Law Review, Associate Editor 1982 - 1983
- B.S., Miami University, Oxford, Ohio, 1980

### **Bar & Court Admissions**

- Indiana (1983)
- U.S. District Court for the Northern District of Indiana (1983)
- U.S. District Court for the Southern District of Indiana (1983)
- Ohio (2020)

### **Certifications**

- Legal Lean Sigma® White Belt

### **Practices**

- Real Estate Services
- Business Services
- Commercial and Real Estate Lending
- Environmental
- Privately and Closely-Held Businesses

### **Industries**

- Construction
- Real Estate

### **Representative Experience**

- Formation of commercial owner associations for industrial, commercial and retail parks
- Conversion of mixed use buildings to business condominiums to segment office, residential, retail and parking components
- Representation of new urbanism development
- Assistance in assembly, leasing and development of facility in excess of one million square feet
- Representation of developments for assembly, zoning and development of residential single family and townhome subdivisions and condominiums
- Successfully represented client in sale of residential building company with subdivision developments
- Securing of financing for national transitional care developer

### Professional Associations

- Business Law, Commercial and Bankruptcy Law and Land Use Sections Member, Indianapolis Bar Association
- Business Law Section, Member, Indiana State Bar Association
- Business Law, Real Property, Probate and Trust Law Sections, Member, American Bar Association
- Commercial Investment Real Estate Institute Associate Member and Former Nominations Committee, Indiana CCIM Chapter
- Former Member, Indianapolis Toastmasters

### Civic Involvement

- Former Board of Directors, Children's Bureau
- Former Treasurer, Former President, Former Board of Directors, and Former Member, United Cerebral Palsy Association of Greater Indiana, Inc.
- Former Treasurer, Riviera Club Swim Team Fund
- Former Member, Former President, and Former Board of Directors, North Willow Club, Inc.
- Former Member, Sertoma Club

### Awards & Recognitions

- Indiana Super Lawyers, 2004-2018
- Ardath Burkhart Board Leadership Series (sponsored by United Way of Central Indiana)
- Who's Who Among Students in American Universities & Colleges

### Seminars & Presentations

- Numerous speaking engagements and training seminars for clients, covering various real estate and lending topics, including agency law, like kind exchange compliance, TIC investment, mechanic's lien and title insurance requirements, limited liability company attributes and Article 9, Uniform Commercial Code developments

### Publications

- Author, "Section 1031 Exchanges: Final Regulations Issued for Definition of Real Property," December 17, 2020